

Job Title:	Research Manager	Management Level:	Middle Management
Reports to:	CEO, TEF	Division/ Department:	Research
Supervises:	Nil	Location	Lagos, Nigeria
Reference		Version	1.0
Job Purpose	The Research Manager will spearhead the resurgence and repositioning of the Africapitalism Institute as a leading pan-African thought leadership and research platform. The role will drive rigorous, independent, and policy-relevant research that advances Africapitalism as a development philosophy and informs entrepreneurship, private-sector-led growth, and inclusive economic transformation across Africa.		
Key Roles & Responsibilities	<p>Africapitalism Institute Leadership & Strategy</p> <ul style="list-style-type: none"> • Lead the revival, strategic direction, and operationalization of the Africapitalism Institute. • Lead the design and development of Africapitalism-focused curricula, teaching materials, and learning frameworks for use across universities, executive education platforms, and policy institutions. • Develop and implement a multi-year research and thought leadership agenda aligned with the TEF's mission. • Collaborate with universities, business schools, and research institutions to co-create and pilot Africapitalism courses, short programmes, and executive learning modules. • Position the Institute as a credible research and policy voice on Africapitalism, entrepreneurship, and private-sector-led development in Africa. • Translate Africapitalism research, data, and case studies into structured academic content, including course syllabi, lecture modules, case studies, reading lists, and assessment tools. <p>Research Design</p> <ul style="list-style-type: none"> • Conceptualize and lead high-quality research studies on Africapitalism, entrepreneurship, SMEs, job creation, and inclusive growth. • Design quantitative and qualitative research methodologies consistent with academic and ethical standards. • Ensure research outputs meet peer-review, publication, and policy engagement standards. <p>Data Analysis & Evidence Generation</p> <ul style="list-style-type: none"> • Lead advanced data analysis both of the Foundation's data and external data to generate insights on enterprise development and economic impact for the Foundation and for thought leadership. • Apply econometric, statistical, and mixed-method approaches to analyze large and complex datasets. 		

	<ul style="list-style-type: none"> • Translate data-driven findings into practical insights for the Foundation, policymakers, investors, and development stakeholders. <p>Knowledge Production & Thought Leadership</p> <ul style="list-style-type: none"> • Produce flagship publications including research papers, policy briefs, white papers, and annual Africapitalism reports. • Support peer-reviewed journal publications, conference presentations, and global thought leadership platforms. <p>Policy & Stakeholder Engagement</p> <ul style="list-style-type: none"> • Engage policymakers, academics, think tanks, multilateral institutions, and development partners to advance Africapitalism discourse. • Build and manage strategic research partnerships with universities and research institutions. <p>Internal Collaboration</p> <ul style="list-style-type: none"> • Collaborate with the Foundation's various teams to inform strategy using research insights. • Provide evidence-based inputs into TEF strategy, advocacy, and partnerships. <p>Capacity Building & Institute Sustainability</p> <ul style="list-style-type: none"> • Contribute to resource mobilization through grants, commissioned research, and partnerships. • Establish governance, research ethics, and quality assurance frameworks for the Institute.
Job-Specific Competencies	<ul style="list-style-type: none"> • High attention to detail and strong execution capability. • Passion for entrepreneurship, development, and impact. • Creative, proactive, and highly organized. • Strong alignment with the Tony Elumelu Foundation's mission and values. • Ability to work across cultures and geographies in a fast-paced environment.
Organizational Competencies	<ul style="list-style-type: none"> • Integrity and Confidentiality • Accountability • Collaboration
Qualifications & Experience Required	<p>Key Requirements</p> <ul style="list-style-type: none"> • Master's degree with a strong academic research record, PhD is an added advantage • Bachelors' degree in Economics, Development Economics, Public Policy, Political Economy, Business, Statistics, or related fields. • Current or recent academic appointment at a university or research institution is highly desirable. • Minimum of 10 years' experience in academic, policy, or applied research. • Strong publication record (peer-reviewed journals, policy papers, or influential working papers). • Experience engaging policymakers and development stakeholders. • Advanced quantitative analysis skills.

	<ul style="list-style-type: none">• Proficiency in tools such as Stata, SPSS, or equivalent.• Experience designing surveys, managing large datasets, and conducting econometric analysis.• Ability to integrate qualitative research with quantitative findings.• Strategic thinking and intellectual leadership.• Exceptional research writing and presentation skills.
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Line Manager: _____

Human Resources: _____

CEO: _____